

# Leather Up Limited

#### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THIRD QUARTER ENDED MARCH 31, 2017

|   | For the nine months ended |                   | For the quarter ended |                   |
|---|---------------------------|-------------------|-----------------------|-------------------|
|   | March 31,<br>2017         | March 31,<br>2016 | March 31,<br>2017     | March 31,<br>2016 |
|   | Rupees                    |                   | Rupees                |                   |
| Profit after taxation                     | 11,154,346                | 8,691,644         | 3,571,872             | 2,409,829         |
| Other comprehensive income for the period | -                         | -                 | -                     | -                 |
| Total comprehensive income for the period | 11,154,346                | 8,691,644         | 3,571,872             | 2,409,829         |

The annexed notes form integral part of these condensed financial statements

#### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THIRD QUARTER ENDED MARCH 31, 2017

|  | Share<br>Capital | General<br>Reserve<br>——— Rup | Accumulated<br>Loss<br>Dees      | Total                   |
|--|------------------|-------------------------------|----------------------------------|-------------------------|
| Balance as at July 1, 2015   | 60,000,000       | 1,369,610                     | (26,117,621)                     | 35,251,989              |
| Total comprehensive income for the period (Unaudited)  | -                | -                             | 8,691,644                        | 8,691,644               |
| Balance as at March 31, 2016   | 60,000,000       | 1,369,610                     | (17,425,977)                     | 43,943,633              |
| Balance as at July 1, 2016 (Audited)   | 60,000,000       | 1,369,610                     | (15,591,906)                     | 45,777,704              |
| Dividend to minority shareholders<br>2.50% for the year ended June 30,2016<br>Total comprehensive Income for the<br>period (Unaudited) | -                | -                             | ( <b>750,000</b> )<br>11,154,346 | (750,000)<br>11,154,346 |
| Balance as at March 31, 2017   | 60,000,000       | 1,369,610                     | (5,187,560)                      | 56,182,050              |

The annexed notes form integral part of these condensed financial statements



S. FAISAL SHAH (Director)



## Leather Up Limited

# CONDENSED INTERIM NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2017

#### . LEGAL STATUS AND NATURE OF BUSINESS

Leather Up Limited ("the Company") was incorporated as a private limited company under the Companies Ordinance, 1984 on December 2, 1990 vide registration no. K-02440 of 1990-91. Subsequently the Company was converted into a public limited Company on May 15, 1993. The Company is listed on Pakistan Stock Exchange since 1994. The Company is engaged in the manufacture and export of leather garment and its allied products. The production facility are located at Plot # 23/C, 15th Commercial Street, Phase II Extension DHA, Karachi.

#### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

The condensed interim financial information are un-audited and are being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of Pakistan Stock Exchange. The condensed interim financial information have been prepared in accordance with the requirements of the International Accounting Standard - 34 "Interim Financial Reporting" as applicable in Pakistan. The condensed interim financial information do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2016.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

These interim financial information have been prepared using the same accounting convention, basis of preparation and significant accounting policies as those applied in the preparation of the audited financial statements for the year ended June 30, 2016.

#### 4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the condensed interim financial information in conformity with approved accounting standards require management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

In preparing the condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation were the same as those that applied to the preceding published annual financial information of the Company as at and for the year ended June 30, 2016

| PROPERTY, PLANT & EQUIPMENT                                | Note | 2017 Rupe  | 2016<br>es |
|--|------|------------|------------|
| Operating Fixed Assets                                     | 5.1  | 17,962,581 | 17,830,493 |
| 5.1 Operating Fixed Assets                                 |      |            |            |
| Opening WDV  |      | 17,830,493 | 17,999,042 |
| Additions to property, plant & equipment during the period |      |            |            |
| Lease hold land  |      | -          | -          |
| Building on leasehold land                                 |      | -          | -          |
| Plant and machinery  |      | 387,135    | 180,000    |
| Vehicles   |      | -          | -          |
| Furniture and fixtures                                     |      | -          | -          |
| Office equipments  |      | - 1        | -          |
|  |      | 387,135    | 180,000    |
| Depreciation for the period                                |      | (255,047)  | (348,549)  |
| Closing WDV  |      | 17,962,581 | 17,830,493 |

#### 6. CONTINGENCIES AND COMMITMENTS

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Contingencies remain the same as at March 31, 2017 as disclosed in the audited annual financial statements for the year ended June 30, 2016.

#### Commitment

Commitments for export sales as at March 31, 2017 is Rs. 40.00 million (June 30, 2016: Rs. 40.0 million)

#### 7. DATE OF AUTHORIZATION FOR ISSUE

These condensed financial statements have been authorized for issue on 19-04-2017 by the Board of Directors of the Company.

#### 8. GENERAL

Figures have been rounded off to the nearest rupee.



S. FAISAL SHAH (Director) If undelivered, pleather Up L.

Leather Up L.

Plot No. 23/C, 15tl

Phase II Ext. Defe

Phone: 3588077

then Up Limited
t No. 23/C, 15th Commercial Street

# BOOK-POST PRINTED MATTER

# COMPANY PROFILE

#### **Board of Directors**

Housing

Authority,

Karachi

Khalid H. Shah
Khalid H. Shah
Director
Mahmooda Shah
Farooq Raza
S. Faisal Shah
Mohsin Khurseed
Jazim Shah
Director
Ali Kausar Khan
Director
Director

#### **Board Audit Committee**

Mohsin Khurseed Chairman Jazim Shah Member Mahmooda Shah Member

#### **Human Resource Committee**

Ali Kausar Khan Chairman Mahmooda Shah Member S. Faisal Shah Member

#### Chief Financial Officer / Company Secretary

Shafqat Mahmood (Khokhar)

#### Auditors

Abdan & Company, Chartered Accountants

#### Legal Advisor

Maqbool Ahmad Bullo & Company Advocate

#### Bankers

MCB Bank Ltd United Bank Ltd Faysal Bank Ltd Summit Bank Ltd Askari Bank Ltd Meezan Bank Ltd Bank Al falah

#### Registered Office/Factory Plot # 23/C, 15th Commercial

Street Phase II Extension
Defence Housing Authority, Karachi.

### Share Registrar Office M/s C&K Management

Associates (Pvt) Limited 404, Trade Tower, Abdullah Haroon Road, Near Hotel Metroplole, Karachi-75530





QUARTERLY
FINANCIAL STATEMENTS
MARCH 31, 2017
(UN-AUDITED)



## Leather Up Limited

#### **DIRECTORS REPORT**

The Directors of your company are pleased to present you Condensed Financial Statements (un-audited) for the third quarter ended March 31, 2017 of the Company:

#### **Company Performance**

The performance of your company for the period has been satisfactory. The management of the company is trying its level best to explore new markets and get accelerate the momentum of export figures to the days to come.

The production graph of the company remains on its right direction resulted in export sales recorded 20% increased from the last preceding period. In rupee terms the company exported over Rs. 116.00 million and achieved 11.154 million of net profit which is commendable.

#### **Future Out look**

The overall performance of the company has showed relatively good due to substantial orders received from international market. The management expects to continue the same momentum in coming months. Under the circumstances, the management is making all out efforts to secure orders and has taken steps to cut operating expenses to minimum to withstand any lean period.

Despite uncertainty all over the world in general and leather industry in particular, the management of your company is very optimistic and keen to safeguard the interest of shareholders of the company.

#### **Workers Management Relation:**

The management will like to put on the record valued contribution of all members of the staff, workers towards achieving results in general and we wish to place on record our gratitude to the shareholders for their continued support in difficult times and hope to continue the same in the coming years. The worker management relation remained excellent throughout the period, which resulted in the smooth operation of your company. This is team work and we hope it shall continue in the same spirit during the coming years.

#### Thanks and Appreciation

Karachi: April 19, 2017

Thanks to our shareholders for their trust and support now and time to time.

By order of the Board

Khalid H. Shah (Chief Executive)



## Leather Up Limited

## CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2017

|   | March 31, 2017            | June 30, 2016 |  |
|---|---------------------------|---------------|--|
|   | (Unaudited)               | (Audited)     |  |
|   | Rupees —                  |               |  |
| Non - Current Assets                          |                           |               |  |
| Property, plant and equipment                 | 17,962,581                | 17,830,492    |  |
| Current Assets                                |                           |               |  |
| Stock in trade                                | 96,940,893                | 83,095,206    |  |
| Trade debts - considered good                 | 263,128                   | 4,791,139     |  |
| Advances, deposits, prepayments               |                           |               |  |
| and other receivables                         | 11,648,449                | 16,432,254    |  |
| Cash and bank balances                        | 1,466,522                 | 5,464,943     |  |
|   | 110,318,992               | 109,783,542   |  |
|   | 128,281,573               | 127,614,034   |  |
| Share Capital and Reserves                    |                           |               |  |
| Authorized Capital                            |                           |               |  |
| 6,000,000 (June 30, 2016: 6,000,000) ordinary |                           |               |  |
| shares of Rs. 10/- each                       | 60,000,000                | 60,000,000    |  |
| Issued, subscribed and paid up capital        | 60,000,000                | 60,000,000    |  |
| General reserve                               | 1,369,610                 | 1,369,610     |  |
| Accumulated loss                              |                           | (15,591,906)  |  |
| Accumulated loss                              | (5,187,560)<br>56,182,050 | 45,777,704    |  |
|   |                           |               |  |
| Deferred liability - staff gratuity           | 3,517,577                 | 3,517,577     |  |
| Current liabilities                           |                           |               |  |
| Short term borrowing - secured                | 15,500,000                | 21,830,000    |  |
| Loan from directors                           | 69,003                    | 104,546       |  |
| Trade and other payables                      | 51,830,603                | 54,895,399    |  |
| Accrued markup                                | 62,250                    | 150,000       |  |
| Provision for taxation                        | 1,120,090                 | 1,338,808     |  |
|   | 68,581,946                | 78,318,753    |  |
| Contingencies and commitments                 | _                         | _             |  |

The annexed notes form integral part of these condensed financial statements



S. FAISAL SHAH
(Director)

128,281,573

127.614.034



## Leather Up Limited

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2017

|  | For the nine months ended |                | For the quarter ended |                |
|--|---------------------------|----------------|-----------------------|----------------|
|  | March 31, 2017            | March 31, 2016 | March 31, 2017        | March 31, 2016 |
|  | Rup                       | ees            | Rup                   | ees            |
| Sales - net                            | 116,426,569               | 97,053,127     | 48,598,415            | 45,278,627     |
| Cost of sales                          | (93,245,221)              | (76,259,652)   | (41,302,370)          | (38,103,123)   |
| Gross profit                           | 23,181,348                | 20,793,475     | 7,296,045             | 7,175,504      |
| Operating expenses                     |                           |                |                       |                |
| Administrative expenses                | (3,676,293)               | (3,914,420)    | (999,886)             | (1,027,370)    |
| Distribution cost                      | (5,667,894)               | (5,714,955)    | (1,668,613)           | (2,787,840)    |
|  | (9,344,187)               | (9,629,375)    | (2,668,499)           | (3,815,210)    |
| Operating profit                       | 13,837,161                | 11,164,100     | 4,627,546             | 3,360,294      |
| Finance cost                           | (1,397,171)               | (1,297,452)    | (565,943)             | (514,001)      |
| Other income/Loss                      | (165,554)                 | (235,612)      | (21,810)              | (19,208)       |
|  | (1,562,725)               | (1,533,064)    | (587,753)             | (533,209)      |
| Profit before taxation                 | 12,274,436                | 9,631,036      | 4,039,793             | 2,827,085      |
| Taxation                               | (1,120,090)               | (939,392)      | (467,921)             | (417,256)      |
| Profit after taxation                  | 11,154,346                | 8,691,644      | 3,571,872             | 2,409,829      |
| Earnings per share - basic and diluted | ;<br>1.86                 | 1.45           | 0.60                  | 0.40           |
|  |                           |                |                       |                |

The annexed notes form integral part of these condensed financial statements







## Leather Up Limited

## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED MARCH 31, 2017

|  | March 31, 2017 | March 31, 2016 |
|--|----------------|----------------|
|  | Rur            | oees ———       |
| CASH FLOWS FROM OPERATING ACTIVITIES                               |                |                |
| Profit before taxation   | 12,274,436     | 9,631,036      |
| Adjustments for non cash and other items:                          |                |                |
| Depreciation   | 255,047        | 250,275        |
| Provisioin for gratuity  | -              | -              |
| Exchange gain  | -              | 43,294         |
| Finance cost   | 1,397,171      | 1,297,453      |
|  | 1,652,218      | 1,591,022      |
| Operating cashflows before working capital changes                 | 13,926,654     | 11,222,058     |
| Chammas in wanting agaital   |                |                |
| Changes in working capital (Increase) / decrease in current assets |                |                |
| Stock in trade   | (13,845,687)   | (15,739,645)   |
| Trade debts  | 4,528,011      | 555,875        |
| Advances, deposit, prepayments and other recievable                | , ,            | (8,793,745)    |
| Increase / (decrease) in current liabilities                       | 4,002,071      | (0,793,743)    |
| Trade and other payables   | (3,761,007)    | 12,517,256     |
| Trade and other payables   | (8,196,612)    | (11,460,259)   |
| Cash (used in) / generated from operations                         | 5,730,042      | (238,201)      |
| Taxes paid   | (1,000,686)    | (944,950)      |
| Finance cost paid  | (1,484,921)    | (1,216,630)    |
| Net cash (used in) / generated from operating activitie            |                | (2,399,781)    |
| ,                            |                | ,              |
| CASH FLOWS FROM INVESTING ACTIVITIES                               |                |                |
| Addition to property, plant and equipment                          | (387,135)      | (180,000)      |
| Net cash used in investing activities                              | (387,135)      |                |
| _  |                |                |
| Net cashflow from financing activities                             |                |                |
| Loan from directors  | (35,543)       | (1,415,682)    |
| Dividend paid during the period                                    | (490,177)      | (1,110,002)    |
|  | (525,720)      | (1,415,682)    |
|  |                |                |
| Net increase / (decrease) in cash and cash equivalents             | 2,331,579      | (3,995,463)    |
| Cash and cash equivalents at the beginning of the period           |                | (14,341,182)   |
| Cash and cash equivalents at the end of the period                 | (14,033,478)   | (18,336,645)   |
| Cash and cash equivalents comprise the following:                  |                |                |
| Cash and bank balance  | 1,466,522      | 3,663,355      |
| Short term borrowing   | (15,500,000)   | (22,000,000)   |
| -  | (14,033,478)   | (18,336,645)   |

The annexed notes form integral part of these condensed financial statements



S. FAISAL SHAH (Director)